

# MEET BUYERS IN BANGLADESH

*30 minutes Business Dating*

Industry

**Heating, Ventilation, Air Conditioning  
and Refrigeration (HVACR)**

10 Buyers Meeting for each Manufacturer/ Supplier  
Each Meeting: 20 Minutes Presentation 10 Minutes Q&A

Date: 1 2 3 December, 2020



ORGANIZED BY

**SAVOR**  
INTERNATIONAL LIMITED

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# Meet Buyers in Bangladesh

HVACR products play an important role in safe and sustainable construction industry specially to combat with during and post pandemic situation new featured products and designs are using worldwide. It is the time to connect with the demanding products, technology supplier/manufacturer. Savor International Limited has brought to you a new platform through virtual B2B meeting where you can meet the world renowned supplier/ manufacturer of the latest products/ technologies in the HVACR industry.

## Action Plan

Event Name:	Meet Buyers in Bangladesh
Detail:	A Virtual B2B Match Making Platform
Industry:	Heating, Ventilation, Air Conditioning and Refrigeration (HVACR)
Date:	1-3 December, 2020
Time:	10:30 am to 5:00 pm
Meeting Duration:	30 Minutes (10 Min Q & A)
Meeting Platform:	ZOOM
Expected Number of Suppliers:	100
Organized by:	Savor International Limited.

**🕒 Time:**  Bangladesh: 10:30 am - 05.00 pm |  India: 10:00 am - 04.30 pm |  Singapore: 12:30 pm - 07.00 pm  
 Malaysia: 12:30 pm - 07.00 pm |  Indonesia: 11:30 am - 06.00 pm |  China: 12:30 pm - 07.00 pm  
 UAE: 08:30 am - 03.00 pm |  Thailand: 11:30 am - 06.00 pm |  Germany: 06:30 am - 01.00 pm  
 UK: 05:30 am - 12.00 pm |  Vietnam: 11:30 am - 06.00 pm |  Turkey: 07:30 am - 02.00 pm

## Supplier/ Manufacturer Profile

### Packaged Chillers

Centrifugal / Screw / Scroll / Reciprocating / Vapour Absorption / Magnetic Bearing Systems

### Air Handling & Air Distribution Products

An Handling Units / Fan Coil Units / Grills & Diffusers / Air Filters / Dampers - All Types / Duct Fabricating Machines / Attenuators / Insulations / Acoustic Lining / VAV Systems / Blowers & Fans / Prefabricated Ducts / Chilled Beams

### Water Distribution

Pumps / Pre-insulated Piping / Valves / Pipe Insulation / Cooling Towers / Grooved Piping Fittings & Accessories / Pressure Independent Balancing & Control Valve

### Refrigeration

Walk in Coolers/ Display Cases – All Types / Ice Cream Freezers / Milk Coolers & Freezers- Domestic & Commercial Bottle Coolers / Drinking Water / Coolers / Ice Cubes / Wine Coolers

### Cold Storages

Condensing Units / Unit Coolers / Compressors / Racks / PUF Panels & Insulated Doors / Blast Freezer Panel / Manufacturing Equipment / Loading Dock Equipment / Plate & Blast Freezers / Cold Rooms / Controlled Atmosphere Cold Rooms / Pre cooling Units/Transport Refrigeration / Insulated Door-all type

### Refrigeration Accessories

Oil Separators/ Float Valves/ Expansion Valves / Solenoid Valves / Oil Equalizers/ Filter Driers/ Copper Pipes

### Building Management Systems

Building Automation / Access & Security/ Smoke & Fire Alarm / Fire Protection / Fire Detection / CCTV/ Intelligent Building

### Electrical Products & Systems

Motors & Switchgears/ Variable Frequency Drives/ Cables & Wires

## Buyers Profile

Traders & Importers

Cooling Plant Owners/Managers

Facility & Operations Management

Consultant

Agent/Representatives/ Distributor

Project & Design Engineers

Architecture & Design/Build

## Strength of SAVOR to Conduct the Meeting

- Proven history of organize many successful international exhibitions from many years.
- Organizer of country's largest and most promising HVACR Expo "SAFE HVACR"
- Strong connectivity with Bangladesh HVACR industry, ie. HVACR Professionals, Consultants, Importer, Trader, Distributor, Associations and government bodies.
- Strong Connectivity with renowned international supplier and manufacturer.
- Having a large number of authentic database.
- Proven history of arranging many virtual B2B meeting, Webinars, Conferences for renowned organizations like ACI Pharmaceuticals, Bankers Association, Spark Asia, Navigator etc.
- Experienced marketing and PR team.
- In-house team of professional IT experts.

## Why to Attend:

- "First-hand" access and knowledge to technology and equipment NOT showcased to anybody else in your country.
- Get chance to network with international HVACR companies.
- Find out potential opportunities to create a road-map for your sustainable growth & development
- Opportunity to tap new products and technologies.
- All attendees would receive a certificate with your name emblazoned on it upon completion of the Meet Buyers in Bangladesh
- Steps ahead from your competitors by dealing with world's latest product in the HVACR Industry.

## How to Attend:

- This exclusive virtual meeting powered by ZOOM is only limited to 10 attendees from recognized HVACR equipment importers/distributors, Consultants on a "by invitation" basis.
- An online application form via an email would be sent to you.
- Upon filling the form, you would be notified of the status of your application.
- When your status is approved, a coordinator would be in touch with you to arrange a schedule suitable for you to attend these meetings.

## How Long Would the Meeting last?

- An attendee would need to attend a meeting with 10 different suppliers. However, one supplier would only limit their presentation to NOT more than 20 minutes. And there will be a Q&A Session of another 10 Minutes between the Supplier and attendee.
- Attendees DO NOT NEED to finish all the meetings in a day. The meetings could be spread out during the session 2-5 November 2020 (Monday – Thursday) according to the attendees' schedule.

**10** Meetings

**10** Suppliers

**20** Minutes Presentation

**10** Minutes Q&A

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*make the difference, be happy 😊!*

