

MEET BUYERS IN BANGLADESH

30 minutes Business Dating

Industry

Marine and Offshore

10 Buyers Meeting for each Manufacturer/ Supplier
Each Meeting: 20 Minutes Presentation 10 Minutes Q&A

Date: 22 23 24 25 February, 2021



ORGANIZED BY

SAVOR
INTERNATIONAL LIMITED

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Meet Buyers in Bangladesh

Bangladesh is a maritime nation with 9,000 sq.km of territorial waters, 720 km long coastline. At present 10,000 inland and coastal ships and 36 foreign going ships are plying all over the country, which carries more than 90% of total oil product, 70% of cargo and 35% of passengers. More than 150,000 skilled and semi-skilled workers are employed in this labor-intensive sector. Although Bangladesh was traditionally known for export of jute, tea and readymade garments, in the last 10 years it has attracted attention of many foreign buyers in shipbuilding. Two million people are related directly or indirectly with the shipbuilding industry. Shipbuilding is a growing industry in Bangladesh with great potentials. It has become a need of the time to adopt new products and technologies to meet the growing demand.

Savor International Limited has brought to you a new platform for virtual B2B meeting. Attendees of the B2B session will get a platform for the entire ship building, ship repairs, shipping, maritime engineering, offshore engineering & technology, shipbreaking equipment, dredging equipment and ports & logistics.

Action Plan

Event Name :	Meet Buyers in Bangladesh
Detail :	A Virtual B2B Matchmaking Platform
Industry :	Marine & Offshore
Date :	22-25 February, 2021
Time:	10:30 am to 5:00 pm
Meeting Duration:	30 minutes (20 minutes discussion, 10 minutes Q & A)
Meeting Platform:	zoom
Expected number of Suppliers:	100
Organized by:	Savor International Limited

🕒 Time:  Bangladesh: 10:30 am - 05.00 pm |  India: 10:00 am - 04.30 pm |  Singapore: 12:30 pm - 07.00 pm
 Malaysia: 12:30 pm - 07.00 pm |  Indonesia: 11:30 am - 06.00 pm |  China: 12:30 pm - 07.00 pm
 UAE: 08:30 am - 03.00 pm |  Thailand: 11:30 am - 06.00 pm |  Germany: 06:30 am - 01.00 pm
 UK: 05:30 am - 12.00 pm |  Vietnam: 11:30 am - 06.00 pm |  Turkey: 07:30 am - 02.00 pm

Supplier/ Manufacturer Profile

Marine Industry

Ship & Boat Building

Ship & Boat Repair & Conversion

Marine Equipment

Engine, Propulsion Systems (Prime & Auxiliary)

Ship & Boat Operation Equipment

Ship & Boat Fitting & Equipment

Marine Technology

Electronics / Electrical Engineering

Port, Ports Equipment & Port Technology

Cargo Handling Systems

Freight Forwarding Equipment, Accessories & Storage

Maritime Services

Maritime Security

Navigation & Communication Technology

Agents, Distributor & Insurance Companies

Classification Societies

Architects, Designers & Consultancy

Dredgers & Reclamation

Bankers & Financiers

Deck Crane Manufacturers

Deck Machinery & Vessel Equipment

Fire, Safety & Survival Equipment

Fuel & Lubrication Suppliers

Interior Suppliers

Rope Manufacturers

Paints & Coating Manufacturing

Supplier/ Manufacturer Profile

Marine Industry

Processing & Packing Equipment Suppliers

Refrigeration & Freezing Equipment

Others

Offshore & Rigs Industry

Ship Repair & Conversion

FSO / FPSO Vessel & Equipment

Offshore LPG / LNG

Support & Supply Vessels

Semi Submersibles

Drilling Vessel

Helidecks

Heavy Lift Vessel

Subsea Design & Technology Providers

Ship, Boats, Vessel Equipment & Services

Instruments & Control

Drilling & Well Control

Tubular & Piping

Design & Construction

Monitoring & Instrumentation

Data Acquisition, Storage and Transmission

Contracting Services

Flow Control

Umbilical & Hose

Pump Equipment and Services

Deck & Hydraulic Equipment

Cabling

Transport & Storage

Process Equipment & Services

Navigation & Communication Technology

Agents, Distributor & Insurance Companies

Classification Societies

Architects, Designers & Consultancy

Dredgers & Reclamation

Buyers Profile

Ship & Boat Owners

Ship Builders & Repairers

Manufacturer's Representative / Vendor

Boat Builders & Repairs

Consultants

Boat, Tug, Ferry, Offshore Supply Vessel Operators

Importers, Distributors & Agents

Project & Design Engineers

Offshore Suppliers & Services

Marine Support Oil Company / Government Institutions

Offshore Platforms / Supplies / Services

Marine Support Oil Company / Government Institutions

Offshore Platforms / Supplies / Services

Oil & Gas Exploration Companies

Power Generation Companies

Production & Distribution

Pipelines Operation / Installation

Plant Engineering & Construction

Process Engineering

Project Consultancy

Architect and Construction Engineers

and Many More...



Strength of SAVOR to Conduct the Meeting

- Proven history of organize many successful international exhibitions from last 5 years.
- Organizer of country's most promising maritime Expo named "Bangladesh International Marine & Offshore Expo".
- Strong connectivity with Bangladesh maritime industry, ie. Shipyards, Consultants, Importer, Trader, Distributor, Associations and government bodies.
- Strong Connectivity with renowned international supplier and manufacturer.
- Having a large number of authentic database.
- Proven history of arranging many virtual B2B meeting, Webinars, Conferences for renowned organizations of China, India, Singapore including Bangladesh.
- Experienced marketing and PR team.
- In-house team of professional IT experts.

Why to Attend:

- "First-hand" access and knowledge to technology and equipment NOT showcased to anybody else in your country.
- Get chance to network with international companies of Maritime industry.
- Find out potential opportunities to create a road-map for your sustainable growth & development
- Opportunity to tap new products and technologies.
- All attendees would receive a certificate with your name emblazoned on it upon completion of the Meet Buyers in Bangladesh
- Steps ahead from your competitors by dealing with world's latest product in the Maritime Industry.

How to Attend:

- This exclusive virtual meeting powered by ZOOM is only limited to 10 attendees from recognized Marine equipment importers/distributors, Consultants on a "by invitation" basis.
- An online application form via an email would be sent to you.
- Upon filling the form, you would be notified of the status of your application.
- When your status is approved, a coordinator would be in touch with you to arrange a schedule suitable for you to attend these meetings.

How Long Would the Meeting last?

- An attendee would need to attend a meeting with 10 different suppliers. However, one supplier would only limit their presentation to NOT more than 20 minutes. And there will be a Q&A Session of another 10 Minutes between the Supplier and attendee.
- Attendees DO NOT NEED to finish all the meetings in a day. The meetings could be spread out during the session 22-25 February, 2021 (Monday – Thursday) according to the attendees' schedule.

10 Meetings

10 Suppliers

20 Minutes Presentation

10 Minutes Q&A

&

make the difference, be happy 😊!